

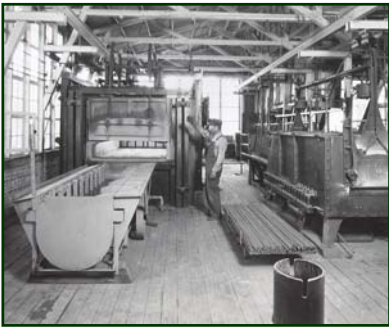
**Southern Folger Detention
Equipment Company**

Corporate Resume



Southern Folger Detention Equipment Company
Our History

Southern Folger Detention Equipment Company is synonymous with excellence and quality in product design, materials, and craftsmanship, as well as facility construction, service, repair and retrofit. Forged on the foundation of the two pioneer United States detention equipment manufacturers, Southern Steel founded in 1897, and Folger Adam established in 1905, Southern Folger equipment and workmanship can be found in thousands of facilities around the world. Our equipment is specified by design professionals that demand only the best products and solutions for the unique correctional environment.



	<i>CENTURIES OF INNOVATION AND EXCELLENCE</i>
1897	Southern Steel Company founded by David F. Youngblood in San Antonio, Texas. Metal fabrication includes jails, vaults, bridges and sliding door locking systems.
1905	Folger Adam enters the business following his father’s retirement and creates the Folger Adam Company, located in Joliet, Illinois, and focusing on the production of security equipment, including jail cells.
1929	Southern Steel introduces the 2700 mechanical continual motion locking system and is awarded a \$1 million construction project at Rikers Island Penitentiary, New York – the largest steel-constructed jail in the country.
1945	World War II – Southern Steel actively supports the troops by manufacturing tanks for dispensing hot water to Army training camps, and submarine mine cases. Folger Adam produces shell casings for Joliet Army Ammunition Plant.
1955	Southern Steel launches the 7100 series, which leads to design of key locks that open and close by remote control.
1974	Southern Steel develops a lock and hardware division.
1983	Following a devastating flood, Folger Adam Company moves operations to Lemont, Illinois.
1986	Folger Adam acquires Stewart-Decatur Security Systems, Inc.
1988	Southern Steel purchases Republic Security Products and introduces a pneumatic line of technology.
1989	Southern Steel Company becomes a Division of Phelps-Tointon, Inc. Greeley, Colorado; Folger Adam introduces the Maxi-Mogul® Key Cylinder.
1994	Southern Steel Electronics Division is launched.
1995	Southern Steel engineers the 10500 Institutional Mortise Lock, featuring lever handle to meet ADA requirements.
2004	Southern Steel’s parent company, Phelps-Tointon, Inc., acquires Folger Adam Security, Inc. and the companies merge to form Southern Folger Detention Equipment Company, with production of both lines in San Antonio, Texas.
2005	Southern Folger introduces the Certified Detention Equipment Contractor Program and launches a Stocking Distributor Network.
2009	Southern Folger introduces Specialty Security Electronics Product Line.

Southern Folger Detention Equipment Company Operating Divisions

Today, the name Southern Folger Detention Equipment Company stands for both products and services that meet the needs of the demanding detention industry, while remaining consistent with our historic commitment to quality.

Security Electronics Division

Southern Folger's Security Electronics Division has developed a broad line of systems suitable for every type of corrections application. Through design, manufacturing and installation, these high quality integrated security systems meet the unique and demanding needs of this industry.

The Applications and Automation Department designs, programs, tests, and supports projects that are created around a unique specification and architectural design. Services include: Functional Theories of Operation; Programmable Logic Controller Programming (GE, Modicon, Allen Bradley, Omron, Square D Symax); HMI Programming (Wonderware, Intellution, FactoryLink); Database Programming (SQL Server, MS Access, FoxPro); IO Diver creation for integrating new systems; Data Logging and User Report Generation; Training and Manuals; PC Set-up Workstations and Client/Server Architecture; Systems Integration – Southern Folger can integrate separate sub-systems into a single fully integrated Control System including: Touch Screen Control; Intercoms; CCTV Control; Access Control; Duress/Personal Alarm Control and Monitoring; Perimeter Control and Monitoring

Construction Management Division

Southern Folger employs a complete staff of project managers, site superintendents and installation crews fully trained on installation of all products, including:

- State and local licensing, as required
- A knowledge of standards and codes specific to the detention industry – ASTM, ANSI, NFPA, UL
- Bonding and insurance coverage
- Low Workman's comp modifier of .67
- Self-performance of 90% of our work

Projects with security electronics integration have qualified, on-site superintendents and crews to perform: Conduit systems installation; wire pulls; certified fiber optic installation; installation of head end and field devices; network installation; Cat-5 fiber; testing and troubleshooting; start-up and commissioning; program and system modifications.

Technical Service Division

Southern Folger's Technical Service team has an extensive knowledge of the highly specialized detention environment and the equipment required for safety and security. Our team of Solution Designers, Project Managers, Project Engineers, and Field Technicians can design, engineer and implement a custom solution for your facility. They provide today's technology to service and maintain existing equipment or recommendations for upgrades and retrofits. Our customers include facilities of every security level, from the Federal Bureau of Prisons to the local municipal court.

When time counts, Southern Folger is the one source for detention equipment:

- System Evaluations, Product and Design Recommendations
- Retrofits and Upgrade to Existing
- Installation, Service and Repairs
- Maintenance Programs

Core Capabilities

Estimating Services – Southern Folger's staff of qualified estimators have specialized experience in the detention industry, which allows for development of accurate and detailed estimates specific to each project. Estimators typically work with Architects, Security Consultants, Owners, and other trades to ensure estimating accuracy.

Detention Engineering – Southern Folger maintains a full staff of experienced, well-trained Mechanical, Manufacturing, Electrical and Control Systems Engineers with a focus on providing well-designed products and systems. The Detention Engineering team consists of four mechanical engineers and twelve draftspeople who are responsible for customized product design and production drawings for detention locks and locking devices. They utilize both AutoCAD Mechanical 2009, specifically designed for manufacturing applications, and SolidWorks, a 3D mechanical software for product design and development. The Research and Development Lab is staffed with a full time mechanical engineer and lab technician for product testing to industry standards, such as ASTM and UL, as well as continuous product improvement and new product development.

Manufacturing – Southern Folger's 120,000 sq. ft. manufacturing and warehousing areas are currently being converted to Lean Manufacturing practices with BSC (Balanced Score Card) measurements to improve product delivery lead times. Fabrication areas utilize state-of-the-art equipment, including two Bystronics lasers and computerized CNC Vertical Machining and Turning Centers. Key areas include:

- Jail Shop – Fabrication, welding, painting, machining and assembly operations for sliding door devices, safes and component parts for detention locks.
- Lock Shop – Assembly, inspection and packaging of all locks and door position switches
- Warehouse/Shipping

Additional Services

Service after the Sale – long after project turnover, Southern Folger is committed to the needs of the Owner. The Technical Service Department provides full service project management and implementation for detention equipment retrofits and upgrades. This team employs a full staff of project managers, site superintendents and installation crews that are dedicated to delivering solutions for equipment upgrades and retrofits. Services include: Solution Design, Project Administration, and On-site Project Management. Additionally, the following services can reduce repair and replacement costs in the long run:

- Assistance in establishing regular preventative maintenance programs
- 24 hour Emergency Support
- Quarterly technical training opportunities
- National Stocking Distributor Network for prompt replacement parts support

Training








Interested in learning more about Folger Adam or Southern Steel detention equipment? We offer specialized, in-depth, quarterly training classes covering the full range of electronic controls and high security detention locks, hardware, sliding door locking devices. Classes feature hands-on training, troubleshooting and maintenance tips from experienced instructors.

The complete 4-day course is developed for detention facility staff and maintenance personnel, as well as architects and engineers. Detailed product manuals for locks, hardware, locking systems and security electronics basics are provided to the students, with full access to seasoned professional trainers. The classes are product specific, since each product line, Folger Adam and Southern Steel, have their own unique characteristics.

For a class schedule, pricing and registration form, find a complete information packet on our website www.SouthernFolger.com.

Product Brands – Southern Folger offers a complete line of security products:

 	<p>Two detention products lines with worldwide recognition – Southern Steel and Folger Adam. Offerings include high security locks, hardware and locking devices.</p>
	<p>Southern Folger Security Electronics offers a range of products from desktop control panels to state-of-the-art, fully integrated systems featuring PLC, touchscreen, intercoms and a specialty security electronics line to include SecurVu Video Visitation and PerimeterMax.</p>
	<p>Southern Folger detention accessories including pistol lockers, key cabinets, mirrors, and safety hooks.</p>
	<p>Southern Steel SecurPak pedestrian and vehicle gates specifically designed for high security environments.</p>

Design Build Services

Including Southern Folger Detention Equipment Company on the design team combines the strength of a single source for design, manufacturing and installation expertise of the highly specialized detention equipment package. This is critical to providing the ideal combination of quality products and experienced workmanship to provide a secure, safe environment for the correctional staff and inmates. Our company has successfully completed over a dozen correctional design/build projects since 1991, with additional projects in the construction stage.

Product Selection – being part of the design team from the ground floor provides an opportunity to select the best detention product mix for each application within the facility. Security level, usage, inmate movement, keying requirements – all of these factors affect the product mix. The right product for the right application will ensure long life and customer satisfaction.

Value Engineering – We know the intricacies of correctional facility needs and will use the design-build approach to provide “value engineering” items to reduce construction costs, long-term operating and system maintenance costs.

Experienced Personnel – with over 250 employees, we provide experience in:

Design - Southern Folger 's cross-functional design staff have expertise in the highly specialized requirements of the detention industry, which allows development of an accurate and detailed design, customized to the specific project needs.

Engineering – The engineering staff focuses on providing well-designed detention systems that are easily installed and maintained to save the owner time and money. Continuous product development and testing to stringent standards, such as ASTM F33, ensure equipment proven to provide decades of service.

Affiliation with National Ironworkers Union – Southern Folger has an excellent working relationship with skilled professionals nationwide through the Ironworkers of America.

Lean Manufacturing – By introducing Lean Manufacturing into our Jail and Lock Shops, we provide greater flexibility in production scheduling. As projects move from design to construction, the production flow will be adaptable to schedule requirements. Under the direction of Joe Chavez, Director of Operations, Southern Folger has “developed a strong culture of continuous improvement. We want to expand our improvement efforts beyond lean manufacturing to include energy conservation and pollution prevention.” We are the first manufacturer in the nation to complete a Lean, Clean and Energy Review, facilitated by TMAC (the Texas Manufacturing Assistance Center) and sponsored by local electric utility CPS Energy.



Supplier/Vendor Relationships – Southern Folger works closely with a team of key suppliers who know the industry. These relationships have led to “value engineering” ideas for efficiency of design and cost control, while ensuring the security of the facility. Hollow metal manufacturers and security glass and glazing are only a few of the key relationships we enjoy with our vendors. On the manufacturing side, we work closely with our vendors to ensure that parts needed to complete production assemblies are available to fulfill all orders.

Project References



Completed Projects



CPS Delano II Expansion,
Delano, California
Owner: California Department of
Corrections and Rehabilitation
Completion Date: October 2004
Contract Value: \$13.3 million
Selected for Northern Pacific
Division's Melvin McCarthy
Award for 2004.



Walla State Prison Penitentiary,
Close Custody Compound
Expansion – Design/Build
Walla Walla, Washington
Owner: Washington Department
of Corrections
Completion Date: October 2007
Contract Value: \$5.9 million



Pocahontas State Correctional
Center – Design/Build
Pocahontas, VA
Owner: Virginia Department of
Corrections
Completion Date: August 2007
Contract Value: \$5.4 million

Completed Projects



Green Rock Correctional Center
Chatham, VA
Owner: Virginia Department of Corrections
Completion Date: August 2007
Contract Value: \$5.4 million



Harrison County Jail, Gulfport, MS
Owner: Harrison County, MS
Completion Date: February 2009
Contract Value: \$4.2 million

MAJOR COMPLETED PROJECTS					
PROJECT	OWNER	ARCHITECT	GENERAL CONTRACTOR	CONTRACT AMOUNT	OCC. DATE
Wallens Ridge State Prison Design-Build Big Stone Gap, VA	Virginia Department of Corrections Richmond, VA Bert Jones 804-674-3102	DMJM Design/AECOM Baltimore, MD Michael Murphy 410-637-1756	Gilbane Construction Laurel, MD 301-317-6100	\$7,438,000	10/1998
CSP Delano II, BP #3 Delano, CA Largest prison project in California	Paul Keiley, Plant Manager 661-721-6379	KMD 222 Vallejo St. San Francisco CA 94111 415-398-5191	McCarthy Building Co. 2241 Douglas Blvd., # 200 Roseville, CA 95661 Ken Welch 916-786-3833	\$13,300,000	10/2004
Youth Services Center Washington DC	CSA Construction Service 1133 N Capitol St NE Washington DC 20002 Wayne Morgan 202-438-2403	HOK 32223 Grace St NW Washington DC 20007 202-339-8805	Hensel Phelps Construction 4437 Brookfield Corporate Dr., Suite 207 Chantilly, VA 20151 703-828-3200 Brent Helmandollar	\$1,572,500	10/2004
Snohomish County Campus Redevelopment Everett, WA	Snohomish County Facilities 3000 Rockefeller Ave. Everett WA 98201 Shawn Wright 425-388-3528	NBBJ Architects 111 S. Jackson St. Seattle, WA 98104 206-223-5555 Steve Bettge	M. A. Mortenson P.O. Box 710 Minneapolis, MN 55440 763-522-2100 Dave Flynn	\$7,134,858	9/2005
1000 Bed Closed Security Facilities Bertie County and Greene County, NC	North Carolina Department of Correction Theodis Beck 919-733-3700	Little and Associates Jim Metze/David Welling 704-525-6350	Centex Construction Adam Pearlman 704-994-2737	\$5,945,500 each	5/2006

**Key Personnel/
Resumes**

Southern Folger Management Team

<p>Donald G. Halloran President</p>	<p>20 years experience in manufacturing marketing, sales and management.</p>	
<p>James W. Harris VP Estimating</p>	<p>30 years experience in detention construction estimating.</p>	
<p>Joe Chavez Director Operations</p>	<p>Over 15 years experience in manufacturing, specializing in Lean Manufacturing processes.</p>	
<p>James W. Brown Director of Sales and Marketing</p>	<p>18 years specialized experience in the detention industry.</p>	
<p>Kevin Grace Controller</p>	<p>15 years of accounting and management experience.</p>	
<p>Philip Ricks Director of Construction Management Division</p>	<p>9 years experience in detention facility construction.</p>	

<p>Michael Schatz Director Security Electronics Division</p>	<p>20 years of estimating and management of security electronics systems.</p>	
<p>Margaret Schaufele Materials Director</p>	<p>16 years in purchasing and materials management.</p>	
<p>Kevin Skipper Director of International Sales and Marketing</p>	<p>30 years experience in construction industry sales and marketing, including 18 years experience in international markets and the detention industry.</p>	
<p>Joe Tate Director Detention Application Engineering</p>	<p>25 years experience in management of manufacturing and engineering.</p>	
<p>Latatsha White Human Resources Manager</p>	<p>10 years experience in Human Resources Management.</p>	

Southern Folger Key Personnel

<p>Eugene F. Daugherty Research and Development</p>	<p>Over 35 years experience in engineering and research and development of Southern Steel detention hardware</p>
<p>Donald Wolz Product Development Specialist</p>	<p>Over 45 years experience with Folger Adam product development, engineering, research and manufacture.</p>

DONALD G. HALLORAN

Education:

MBA in International Management
Providence College, Providence, RI

Bachelor of Science in Marketing
Boston College School of Management, Chestnut Hill, MA

Lean Manufacturing Seminar – 2000
Leadership Training Program – 1998
Value Analysis Training Program – 1995
Karrass Effective Negotiating Seminar - 1988

Experience:

2002 - Present

President, Southern Folger Detention Equipment Company,
San Antonio, Texas
Vice President Marketing and Sales, Southern Steel
Company Total profit and loss responsibility for \$30 to \$60
million annual detention equipment manufacturing and
contracting company. Oversees Sales and Marketing,
Engineering, Research & Development, Manufacturing,
Electronic Controls, Project Coordination and Accounting.

1996 - 2002

Anemostat Products, Scranton, PA – VP and General
Manager
Full P&L and strategic direction responsibility of a
\$16,000,000 manufacturer. Direct reports included
accounting, manufacturing, purchasing, MIS, sales,
marketing and engineering managers

1993 - 1996

Tomkins Industries, Richardson, TX – Marketing Manager
Responsible for the overall marketing management and
technical support.

1990 – 1993

Hart & Cooley, Inc., Norton, MA – Regional Sales Manager

1987 – 1990

Johnson Controls, Inc., Cranston, RI – District Sales
Manager

JAMES W. HARRIS

Education: LW Fox Technical School – Architectural Drafting
San Antonio College – 2 year Engineering/Architectural Technology

Experience:

2004-Present Vice President Estimating, Southern Folger Detention Equipment Company - Responsible for administration of bidding furnished and installed projects, furnish only projects, design/build opportunities, vendor negotiations and general contractor negotiations.

- Communication with general contractors, owners, architects, subcontractors and designers to review bid documents for scope of work required at bid day.
- Obtain subcontractor pricing, takeoffs and final pricing of projects.
- Support project manager with subcontract negotiations and cost control setups of project requirements
- Bidding of furnished only projects to Southern Folger authorized detention equipment contractors (25+)

1993 - 2004 Chief Estimator and Customer Service Manager

1981 - 1993 Senior Estimator, Southern Steel Company - Takeoffs, pricing and scope letters for furnished and installed.

1984 - 1985 Hensel Phelps Construction Company - construction cost estimating and review and implementing general contractor procedures with the Estimating Department of Southern Steel Company (a Division of Hensel Phelps Construction Company).

1979 - 1981 Estimating Department - Takeoffs and scope review of furnish and install projects with Chief Estimator

1976 - 1978 Engineering Department, Southern Steel Company - Prepared shop and field drawings, layouts and material requirements. Also review of jail shop scope of work required for projects.

James W. Harris (continued)

**Southern Steel Projects Estimated/Negotiated: Overall Construction Yearly Value
Average \$10,000,000 to \$15,000,000**

Harrison County Detention Facility, Gulfport, MS
Contract Value: \$4,800,000

West Valley Detention Facility and Dormitory Package, Rancho Cucamonga, CA
Contract Value: \$8,330,000

Fairfax County Adult Detention Center, Fairfax, Virginia
Contract Value: \$6,675,000

Larry D. Smith Correctional Facility, Banning, California
Contract Value; \$9,304,000

Design Build Projects:

2,000 Bed North Carolina Department of Corrections
Contract Value: \$10,000,000

State of Virginia
Contract Value: \$6,000,000

Retrofit Construction Projects:

Ione, California
Contract Value: \$2,900,000

State of Illinois
Contract Value: \$3,000,000



PHILIP W. RICKS

Education

Bachelor of Science, University of Louisiana - Monroe
Construction Management

Experience

Nine years experience in Detention Facility Construction. Projects include both private and government facilities. Experience in personnel/project management, estimating, design and inspection.

Areas of Expertise lie in:

- Team Building & Leadership
- Estimating & Job Costing
- Contract Administration
- Organization & Time Management
- Vendor & Materials Management
- Safety
- Project Planning & Scheduling
- Budget Analysis
- Quality Control Management
- Contract Validation
- Project Close-out
- On-site Supervision

Director Construction Management – Southern Folger, San Antonio, TX 2007 - Present

- Pre-Construction Services – Communication with contractors, owners, and designers to assist in conceptual, schematic, and final estimates, design development and construction schedules, and value engineering.
- Construction – Recruitment, training, and supervision of jobsite office and field staff. Estimate and schedule, project buy-out and subcontract negotiation, cost control and job cost reporting, quality control, and safety.

Project Manager – Southern Folger, San Antonio, TX 2003 - 2007

- Directly responsible for the on-time on-budget completion of projects
- Directly responsible for on-site Management of Field Employees on jobs in which I was on-site project manager.
- Other responsibilities include estimating engineering/construction man-hours on a per project basis, client interface, manpower loading, scheduling, material acquisitions, budget, vendor and subcontractor management.

Philip Ricks (continued)

Project Engineer / Superintendent – Southern Folger

1999 – 2003

- Work with project manager to provide clients with on-time on-budget projects with quality installation and workmanship.
- Directly responsible for supervision of field employees, coordinate and direct subcontractors and vendors, assisting Project manager, and Quality Control Inspections of Installations.

Southern Folger DEC Projects as Project Manager, Engineer or Superintendent

Project	Owner	Contract Value
TDCJ Clements High Security Unit, Amarillo, TX	Texas Department of Criminal Justice	\$5 million
Cumberland County Detention Center, Fayetteville, NC	Cumberland county, NC	\$5.26 million
SCI Fayette, Labelle, PA	Pennsylvania Department of General Services	\$6.74 million
CSP Delano II, CA	California Department of Corrections and Rehabilitation	\$14.1 million
Greene County Correctional Facility, Maury NC	North Carolina Department of Corrections	\$5.8 million
Bertie County Correctional Facility, Windsor, NC	North Carolina Department of Corrections	\$5.8 million
Pocahontas State Correctional Center, VA	Virginia Department of Corrections	\$5.4 million
Green Rock Correctional Center, VA	Virginia Department of Corrections	\$5.4 million
Rhode Island Reintegration Center, Cranston, RI	RI Department of Corrections	\$300,000
Harrison County Jail Retrofit and Renovation, Gulfport, MS	Harrison County, MS	\$4.2 million

JOSEPH C. TATE

Education: Priority Management Course – 1990
AWS Certified up to ½” Plate
MIG Welding, Vertical and Horizontal

Experience:

2004 – Present Director of Engineering
Southern Folger Detention Equipment Company, San Antonio, Texas
Responsible for all detention engineering, quality assurance, and research and development. Plans and directs all aspects of engineering activities. Ensures all engineering projects, initiatives, and processes are in conformance with the established policies and objectives.

2002 – 2004 Owner
Joe Tate Custom Building and Remodeling, Cibolo, Texas

1993 – 2002 Engineering Manager
Southern Steel Company, San Antonio, Texas
Supervisor staff of 18 engineers and draftsman.
Responsible for plans and directs all aspects of engineering activities. Ensures all engineering projects, initiatives, and processes are in conformance with the established policies and objectives.

1989 - 1993 Production and Shop Manager
Steel Door Industries, Inc. of America, San Antonio, Texas
Supervise staff of 40, including shipping and manufacturing personnel. Design and build special manufacturing equipment, and revise manufacturing techniques to improve efficiency. Review engineering designs and details, and coordinate all work released to manufacturing. Advise estimating department regarding man hour requirements for standard and custom hollow metal products. Prepare budget for manufacturing operation. Recruit, hire, train, and evaluate all manufacturing personnel. Perform time and motion studies to improve efficiency. Detailed communication with architects and engineers regarding solutions to installation problems and product applications.

Joseph C. Tate (continued)

1979 - 1989

Production Manager

Texas Door Products, San Antonio, Texas

Began as lead break press man and promoted to production manager in 1981. Opened custom hollow metal shop for employer. Supervised equipment and personnel in acquisition and merging of Universal Door in 1984.

Reorganized shop layout to maximize efficiency in 1985. As Production Manager supervised staff of 75 and managed a budget of approximately \$350,000 per month. Assisted in preparing annual budgets. Designed and built bullet resistant frames such as the ones installed in the John H. Wood Courthouse in San Antonio, Texas. In 1987, obtained and researched all fire ratings by Southwest Research Institute and obtained approval on the largest area ever of exposed glass to a 45 minute fire rating. Supervised both detention and commercial hollow metal manufacturing, as well as the installation crews.



Letters of Reference



CADELL

CADELL CONSTRUCTION CO., INC.
P.O. BOX 210099 (36121)
2700 LAGOON PARK DRIVE
MONTGOMERY, ALABAMA 36109
334-272-7723
www.caddell.com

April 11, 2003

Southern Steel Co., A Division of Phelps-Tointon, Inc.
4634 South Presa Street
San Antonio, TX 78223

Reference: Design / Build USP/FPC
McCreary Co., KY

Project Partner:

We at Caddell want to acknowledge the valuable contribution of each of the project partners that formed the McCreary Team. The success of this outstanding project has yielded some of the most prestigious awards and commendations in the construction industry. Most importantly, we achieved an exceptionally high level of client satisfaction – perhaps the truest measure of our accomplishment.

We thank you for your dedication to the shared objectives of this tremendous challenge. Working together, we completed the project ahead of schedule and under the guaranteed maximum price – an unprecedented achievement for an FBOP project of this size and scope. Moreover, we maintained the quality standards and completed the work with an outstanding safety performance record. By all measures of project success, the work performed at McCreary County Federal Prison was superior and a testament to the partnering process.

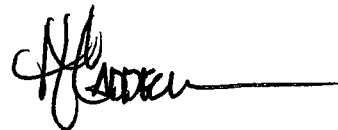
We commend you and your organization for your efforts, and look forward to future opportunities to work together.

Caddell Construction Co., Inc.



Dick Greaves

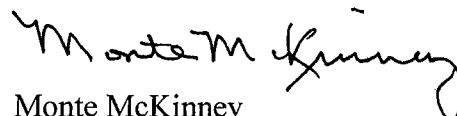
Dick Greaves
McCreary Project Manager



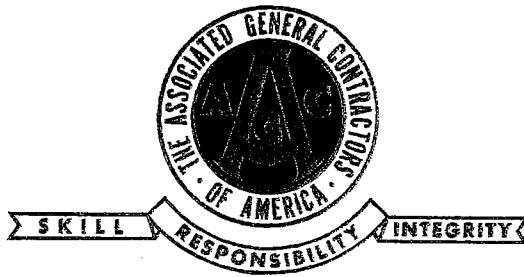
J. Kirby Caddell
President and Chief Operating Officer



B. Warren Barrow
Senior Vice President – Operations



Monte McKinney
Vice President of Building Operations



Associated General Contractors of America

2003 MARVIN M. BLACK EXCELLENCE IN PARTNERING AWARD

Presented to

Southern Steel Company

For Successful Application of the Principles of
Partnering in the Construction of the

Design/Build U.S. Penitentiary, McCreary County, KY

Principles of Partnering
Trust - Commitment - Equity

Associated General Contractors of America
Chief Executive Officer



GEORGIA DEPARTMENT OF CORRECTIONS

EMANUEL PROBATION DETENTION CENTER

P.O. Box 218

Swainsboro, Ga 30401

Twin City Unit

121 Casa Drive

478-763-2400

FAX 478-763-3686

Swainsboro Unit

714 Gumlog Road

478-289-2748

FAX 478-289-2755

Sonny Perdue
Governor

James E. Donald
Commissioner

"Two Units, One Center, One Team"

December 27, 2004

T0: Don Hollaran, President
Southern Steel
4634 S. Presa Street
San Antonio, TX 78223

FROM: Brad Hooks
Assistant Superintendent

Dear Mr. Hollaran,

I would just like to take the time to write you about your employees. I am the Assistant Superintendent of Emanuel Probation Detention Center in Swainsboro, Georgia. Our center currently uses Southern Steel locks in many of our exterior gates and interior doors. My department bought this building from the Department of Juvenile Justice. Initially, this building housed a Youth Detention Center. In August of this year, we started putting state probationers in the building. As we started occupying the building, several problems with locks were noted. Our maintenance department started working on these locks. At that time, parts were ordered to fix the locks. Parts were ordered on 9/15/04; however, they were received on 11/04/04. Our maintenance personnel seemed to have a problem getting the lock parts in a timely manner.

On 12/16/04, I was operating my family's country store when Chip Simpkins came into the store. Chip's Brother-in-Law is a neighbor and frequently trades in our store, and, therefore, I have spoken with Chip on several occasions in our store. In all of our previous conversations, I never asked Chip where he worked. As we were talking on December 16, 2004, Chip explained that he worked with Southern Steel. At that time, I explained that I was having problems getting parts for my locks. Mr. Simpkins stated that we should not be having these types of problems.

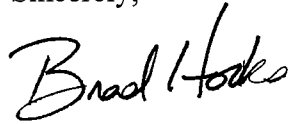
Mr. Simpkins then gave me his card and offered to come and take a look at the problems. We set up an appointment, and he visited the center on 12/17/2004. He then answered several questions that were very helpful and even called Frank Simmons about our problems. Mr. Simmons was also very knowledgeable and helpful.

From the information I gathered, Chip Simpkins was in Georgia to attend a funeral. He took

Page 2

time out of his busy schedule to come by the center and assist us. You should be extremely thankful to have employees like Chip Simpkins and Frank Simmons. Both of these gentlemen are a real asset to your company.

Sincerely,

A handwritten signature in black ink that reads "Brad Hooks". The signature is written in a cursive style with a large, prominent "B" and "H".

BRAD HOOKS
Assistant Superintendent

BH/gm

August 2, 2005

Mr. Martin Wydra
Southern Steel
4634 S. Presa Street
San Antonio, TX 78223

**RE: Melvin McCarthy Award
CSP Delano II, BP 3 - 6063**

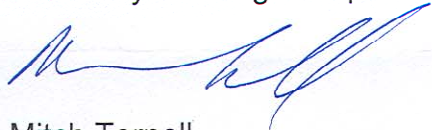
Dear Mr. Wydra,

On behalf of the McCarthy's Team from CSP Delano II, I am pleased to announce our selection as the winner of the Northern Pacific Division's Melvin McCarthy Award for 2004. The Melvin McCarthy Award goes to one project that successfully adheres to 10 specific criteria including; safety, profitability, quality, client satisfaction, closeout, and more.

We would like to thank Southern Steel for contributing to this success project. McCarthy gives special thanks to Philip Ricks and Dave Miller for their efforts and professionalism throughout the project. Please give the enclosed awards to Philip and Dave.

McCarthy looks forward to our partnership on the next project in the near future. Thanks again for all your efforts.

Respectfully,
McCarthy Building Companies, Inc.



Mitch Tornell
Project Director

CC: Matt Wade





CITY OF LOS ANGELES
DEPARTMENT OF GENERAL SERVICES
CONSTRUCTION FORCES DIVISION

Don,

I just wanted to thank you for the very successful upgrade project at 77th street jail in Los Angeles. All aspects of the project were top quality and very professional. From yourself, Jerry the Salesman, David and Marty the Project Managers, Zack the Service Department Manager and all the installers.

The project scope called for a new control system integrated with existing outdated camera and intercom systems. Not once did anybody at Southern Folger leave me hanging out to dry. Southern Folger stood by me in this difficult and politically charged task. Your team owned this project from beginning to end. There were instances where Southern Folger could have tried to look for change orders or put the responsibility on me but did not and chose to make it happen instead. And for all these reasons I would use or recommend Southern Folger to anyone who asks my opinion.

Thank you

Daniel Rodriguez
Construction Project Coordinator
City of Los Angeles
General Services Construction



OFFICE OF THE
Johnson County Sheriff

Courthouse
125 N. Cherry
Olathe, Kansas 66061

David Burger
Undersheriff

Kevin Cavanaugh
Undersheriff

Frank Denning
Sheriff

Telephone
913-791-5800

Fax
913-791-5806

To: Marty Wydra
4634 S. Presa Street
San Antonio, Texas 78223

From: Captain Wayne White
Johnson County Sheriff's Office
Capital Projects Division
402 Mission Parkway
New Century, Kansas

Marty,

On behalf of the Johnson Sheriff's Office, Capital Projects Division, I would like to take a few minutes and personally thank you for all the assistance you and Southern Folger have provided to the Sheriff's Office.

To date we have successfully completed two major Projects with your company, remediation of Phase 1 of the Fred Allenbrand Criminal Justice Complex, and a major retrofit of the Olathe Adult Detention Center Security Electronics System. During both of these projects your company has displayed a level of expertise and professionalism that you can be proud of. In both cases we have found Southern Folger to be extremely helpful in providing insight and innovations to assist in bringing both projects in under budget and ahead of schedule.

Additionally, we have completed several other minor projects together. We have found that your customer service far exceeds our expectations and your willingness to solve the problem prior to assigning the blame has made it a pleasure to work with you and your company.

You truly define the meaning of team work within your company and when dealing with customers.

Thanks again, and we look forward to working with you in the future.

Captain Wayne White
Johnson County Sheriff's Office
Director Capital Projects Division

Cc: to File



M. A. Mortenson Company
14719 NE 29th Place
Bellevue, WA 98007

main 425.895.9000
fax 425.376.0300
www.mortenson.com

TO: Mr. Donald Halloran
President
Southern Folger Detention Equipment Company
4634 S. Presa Street
San Antonio, TX 78223

RE: The Snohomish County Campus Redevelopment and Jail Expansion

Don,

I would like to offer this letter of thanks and recommendation to you and the Southern Folger organization for the efforts of your team to successfully complete the Jail Expansion project for Snohomish County in Everett, Washington.

Given the complexities, scope and pace of our project, we were very selective in who would be allowed to compete for this work. In our review of your company's credentials and capabilities, we were very comfortable awarding you both the detention equipment and electronics for our facility. Through the challenges of construction to the project's completion, I found your team to be honest, capable and motivated to deliver excellent results.

Working with your superintendent Patrick Koliba was a true pleasure. Patrick was an invaluable team player who gave more than anyone expected to ensure our project's success. Patrick led the way when it came to working with other trades in a cooperative effort. By doing so, he set a tone for our project that enhanced everyone's experience. Patrick not only led by example at work but also in his personal involvement with the local community and charities. Patrick stands out as one of the finest people I have had the pleasure to work with in our industry.

Your electronics department delivered an extremely complex system with many new technologies within a very aggressive schedule. Mortenson's project team and our clients were very impressed by Mike Chike who, like Patrick was an invaluable asset to the project team. Mike's great attitude and expertise were greatly appreciated by everyone who worked with him.

Another person I would like to recognize is Mike Schatz. Mike's involvement through estimating and project management clearly set our project up for success. Mike's strong organizational and communication skills were instrumental to our ability to work with an out of state contractor.

Please share this letter with your team including those whom I did not mention and any future clients with my sincere thanks and hope that we find an opportunity to work together again soon.

A handwritten signature in blue ink, appearing to read "Lars Carlson", with a long, sweeping underline.

Lars Carlson
Project Manager
Mortenson Construction

8/28/08

Hank Toothman, Project Manager
Southern Folger Detention Equipment Co.
4634 South Presa St.
San Antonio, Texas 78223-1000

RE: ECF Control Panel Project

Dear Mr. Toothman and all concerned,

We would like to extend our appreciation and thanks to the gentlemen from your installment crew, Jeff Rasnake, Brooks Fincham and Noe Escudero.

The quality of their work and timeliness is impeccable; we certainly expected the project to take much more time to complete than it did. They were very organized and came prepared to deal with all the idiosyncrasies of working in a prison environment.

These gentlemen were extremely professional and gracious in all of our dealings with them, especially concerning all of our rigid rules and regulations. They went out of their way to accommodate all of our requests and were very patient dealing with our somewhat difficult environment. It's very rare to work with a group that understands our policies and security procedures, and strives to accommodate.

I just can't say enough about this group, they are truly exceptional and we hope to work with them again in the future.

Please extend them our thanks and appreciation.

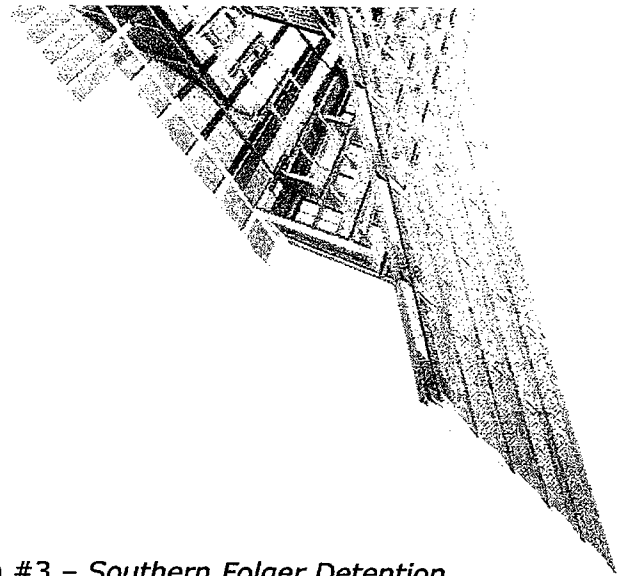
Sincerely,

Bud Hachmeister

Bud Hachmeister
ECF Physical Plant Supervisor

EBH:slf

CC: File Copy



August 25, 2009

To Whom It May Concern:

Re: Larry D. Smith Correctional Facility Expansion #3 – *Southern Folger Detention Equipment Company*

Dear Sir/Madam:

This is to commend our subcontractor, Southern Folger Detention Equipment Company, for a job well done at the above noted project. We recently contracted with Southern Folger at the above noted project for the procurement and installation of steel cell wall panels. Southern Folger completed the installation of the Habersham steel wall panel cells including solid grouting of panels at the Larry D. Smith Correctional Facility project in Banning, CA. These panels were installed correctly and flawlessly with an outstanding adherence to quality and workmanship. Bernards highly recommends Southern Folger to install steel cell wall panels for any project for they will no doubt provide an excellent product and service much like they have done for us on our project.

Should you have any questions, please do hesitate to contact me.

Sincerely,

Ryan Hernandez

Ryan Hernandez,
Project Manager