



The
INSIDER
Southern Folger Company Newsletter

PERSPECTIVE



**Ian Bick Visits
Decorating Southern Folger
Summer Hydration Program
August 2026**

Behind the Products: Ian Bick Tours Southern Folger

This past July, Southern Folger welcomed special guest Ian Bick, host of the Locked In with Ian Bick podcast. Bick's podcast explores topics surrounding the criminal justice system and is available on YouTube, Instagram, Facebook, and Spotify. Earlier this year, Southern Folger President Don Halloran appeared on an episode titled "I Build the Cell Prisons Use - Here's What You Don't See" where he discussed the detention industry, prison manufacturing, and the role Southern Folger plays in creating secure correctional facilities. Following that conversation, Bick visited the Southern Folger facility.



"These are life safety products," Don told employees, reminding everyone that the work performed throughout the facility has a direct impact on the people who rely on these systems every day.

After thanking Ian for visiting, Don invited him to speak. Bick expressed his appreciation for the warm welcomes he received throughout the day. He noted that speaking to the people who manufacture detention equipment was a very different experience from speaking with his usual audience, but one he genuinely valued. He thanked Don for the opportunity and shared his appreciation for his character, saying, "You really have an awesome person who works alongside you. You know, he really cares."

Ian Bick's visit, along with Don Halloran's appearance on the Locked In podcast, offered a unique opportunity to connect two perspectives within the corrections industry. By hearing each other's experiences, both Ian and the Southern Folger team gained a greater appreciation for the people behind the products and the people whose lives are impacted by them every day. It served as a meaningful reminder that every lock, door, and detention product we build contributes to a safer correctional environment.



Bick was welcomed by Don Halloran and was taken on a tour of the facility. The tour began in the laser and machine shop, where he observed the manufacturing process. From there, he visited the assembly areas before making his way to the lock shop, where he saw how Southern Folger's high-security locks are built and assembled. The tour concluded in Engineering, where Bick learned how our team designs and develops the products used in correctional facilities across the country.

Following the tour, employees and guests gathered in the Training Center for Smokey Mo's Bar-B-Que.

During lunch, President Don Halloran spoke about the significance of Bick's visit and what it means for both Southern Folger and the detention industry. He emphasized that our work is ultimately about protecting lives—not only the safety of correctional officers, but also the safety of inmates and the surrounding community. Reflecting on his conversations with Bick, Don shared that hearing the perspective of someone who has experienced the correctional system firsthand broadened his understanding of the impact Southern Folger's products have.





A Safety Tip

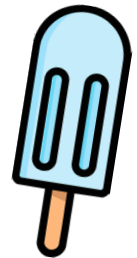
From John Legros
Director of Safety

“Safety is the cornerstone of any successful team.”

Don't forget to cool off and stay hydrated with Southern Folger's hydration program! Located in the breeze way from 12:00 - 1:00 you can get water and gatorades to keep you hydrated. You can also beat the heat with some popsicles that will be delivered to each departments freezer biweekly. Stay cool and hydrated as the Texas summer heats keeps coming.



Summer
Hydration



Employee Spotlight

Congratulations to Austin Roach



This month's employee spotlight goes to Austin Roach! Austin works in the Machine shop, and he was nominated by Richard Fernandez. Richard says that Austin is an invaluable asset to the machine shop team and it was his dependability and dedication that made him a great nomination!

“He consistently steps up wherever support is needed,” Richard said about Austin, “His reliability, versatility, and commitment to excellence have a positive impact across every department he supports, strengthening team performance and contributing to our overall success.”

Congratulations to Austin Roach for his continued hard work and dedication.

Get your Photo's on the wall!

Participate in Southern Folger Photography Contest

In July, Southern Folger launched a photo contest inviting employees to showcase their photography by capturing the beauty of San Antonio and the surrounding area. Selected photos will be displayed throughout the facility's work areas.

After receiving so many outstanding entries, Southern Folger is expanding the contest. Employees are now invited to submit photos from places they have visited, including famous landmarks, wildlife, scenic landscapes, or even correctional facilities.

We've already received many incredible submissions, but there is still time to enter. Whether you have photos from San Antonio, elsewhere in Texas, or destinations you've visited across the country or around the world, we'd love to see them.

Employees whose photos are selected for display will also have the chance to win a gift card.

The contest ends soon, so submit your photos today!



Submit your pictures to: hmathis@southernfolger.com
Please include your name and your department name.
All photos must have been taken by the submitter.



A Word From the President

Raising the Standard Every Day

As we move into August, I'd like to thank every member of the Southern Folger team for your continued dedication and hard work. Every project we complete and every product we manufacture represents more than steel and hardware—it represents the trust our customers place in us. This month, I'd like us to focus on one area that has the greatest impact on that trust: how we handle customer issues.

No company is perfect. Questions arise, schedules change, and unexpected challenges occur. What defines us is not whether problems happen, but how we respond to them. Every phone call, every email, every production concern, and every field issue is an opportunity to demonstrate our professionalism and reinforce why customers choose Southern Folger.

I encourage each of us to take ownership. Respond quickly. Communicate openly. Work together across departments, and never assume someone else is taking care of the issue. Keeping our customers informed is just as important as solving the problem itself.

As the industry leader, we have the opportunity to set the standard—not only in the products we build, but in the service we provide. When we consistently deliver exceptional customer experiences, we strengthen relationships, earn repeat business, and separate ourselves from the competition.

Thank you for everything you do each day to support our customers, your teammates, and our mission. Together, we'll continue raising the bar for our industry.

Don Halloran - President - Southern Folger Detention Equipment Company

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Detention Equipment Company Founded 1997

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