

PRESIDENT'S PERSPECTIVE by Don Halloran

We wear a lot of hats at Southern Folger - manufacturer, detention contractor, electronics systems integrator and service provider. Our company is multi-faceted in providing comprehensive services and expertise for our unique niche in the correctional industry. As a manufacturer, our service and construction crews are in the field talking to the end users and providing invaluable observations from their own experience, as well as feedback from the owners, which is routed directly to our engineering and R&D team. Our engineers and R&D professionals then use this information for continual product development, improvement and additions to our detention product lines. As a detention contractor, we understand first hand the many challenges of detention equipment contractors in the field and work with engineering and manufacturing for improvements in processes, procedures, shipping and packaging. The Security Electronics Division brings in the detention experts to brainstorm integration solutions. By working together and sharing information across departmental lines, Southern Folger's divisions provide a total security package for the end user - critical for the life safety of correctional personnel and inmates.

Ninjas aren't just experts in martial arts! We have just improved our **Express/PDQ Program** by adding Folger Adam locks and keys to the product mix for quick turnaround to our Stocking Distributors with the help of a few highly skilled Lean Manufacturing Ninjas. Our Ninjas are trained and empowered to take an Express or PDQ order all the way through the manufacturing process - from entering the order to cutting a key, assembling a lock and boxing and shipping the product. This is another phase of moving our company toward world class in Lean Manufacturing.



Express/PDQ Ninja at work

Earlier this year, the 640-acre Federal Correctional Complex in Florence, Colorado was presented the **Southern Folger 2009 Award of Excellence**. This FCC is located 45 miles south of Colorado Springs and consists of three facilities: a medium security Federal Correctional institution, a high security US Penitentiary and ADMAX facility with a minimum security satellite prison camp. You would never know the facility opened in 1994 by the spotless condition of their buildings and equipment. Reflecting upon why this complex has been so successful in maintaining their equipment, the answer lies in a

conscious decision to train their maintenance staff on detention equipment not just once, but on a continual basis. Additionally, their immaculate lock shop is stocked with the proper supply of replacement parts, locks and keys to take care of a swing or sliding door problem on the spot.

Even within the tight budget constraints that most facilities deal with, a well-trained staff and proper levels of replacement parts are crucial when emergencies arise - as they always do. Let us know how Southern Folger can help with suggested replacement parts lists and training opportunities.

AUGUST 2010

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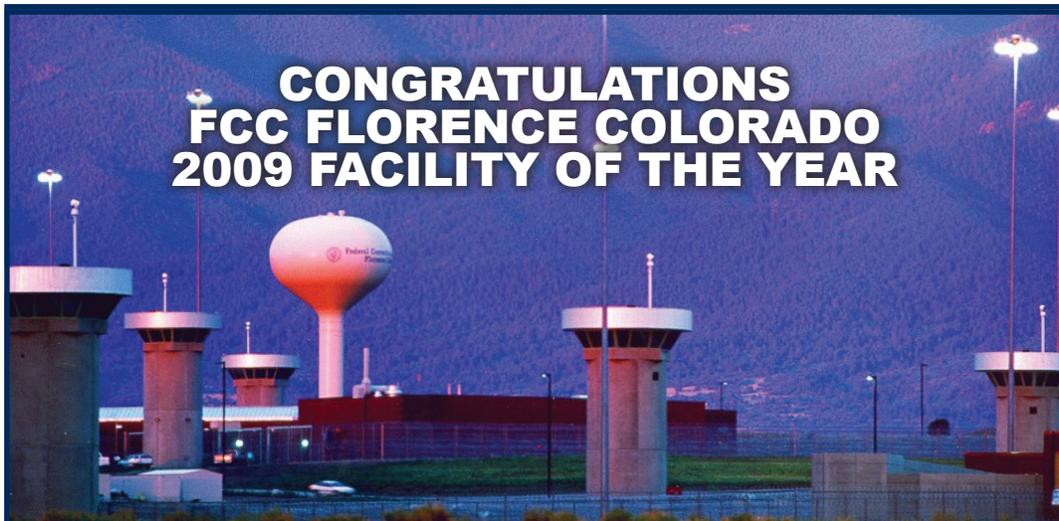
**TECHNICAL
TRAINING
CLASSES**

For facility personnel, architects and designers that want to learn more about our equipment, quarterly training classes, specializing in either Southern Steel or Folger Adam brand products, are conducted at our plant in San Antonio. Experienced instructors provide students with hands-on and classroom training, networking opportunities and problem-solving tips. Want training to come to you? Call us for more information at 210-531-2701 or email kforrest@southernfolger.com.

Upcoming classes

Southern Steel: October 19-22
 Folger Adam: October 26-29

**CONGRATULATIONS
FCC FLORENCE COLORADO
2009 FACILITY OF THE YEAR**



HONORED BY SOUTHERN STATES CORRECTIONAL ASSOCIATION

At the annual Southern States Correctional Association Conference held in Little Rock, Arkansas, on July 13th Southern Folger Detention Equipment Company was the recipient of the President's Award. SSCA is an association that includes a 14 state area in the southeastern portion of the country. This annual award, given at the discretion of the association President, is typically presented to a key association member for their contribution to the conference. This is the first time the SSCA has presented this award to a supplier.

According to Kevin Murphy, current SSCA President and Human Resources Administrator with the Arkansas Department of Corrections, he chose Southern Folger for two reasons. On the corrections side, Southern Folger has provided quality installation of new equipment, equipment repair and retrofit of existing equipment to many of the facilities within the association's area. He further stated that when assistance is needed, Southern Folger takes care of the issue then and there, even to the point of providing cell phone numbers for immediate contact on weekends and holidays.

The second reason is the valued partnership between Southern Folger and SSCA, not only through financial support to keep SSCA strong in lean times, but also supporting the facilities and recognizing their needs through interaction with the correctional staff. "The SSCA President's Award is a true honor from a world class organization and we are proud to partner with this exceptional group of corrections professionals," said Don Halloran, Southern Folger President, following the award presentation.

SOUTHERN FOLGER PARTNERS WITH LOCAL HIGH SCHOOL ROBOTICS TEAM

Local high school students in the Brackenridge Robotics Team joined other teams from across Texas in the FIRST (For Inspiration and Recognition of Science and Technology) Robotics Competition, which helps students discover the rewards and excitement of science, engineering, and technology. Working with mentors Mark Gilcrease, Richard Clifford and Chad Barborak from Southern Folger's Engineering group, the students had just six weeks to design, build, and test their robots to meet the 2010 engineering challenge.



The Robo Eagles team participated in a Regional competition in April to measure the effectiveness of their robot in a soccer style tournament. Congratulations to the Robo Eagles and sponsor, Jerry Scott, for their enthusiasm in design and competition.



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See who we are. See all we do.

Check our website frequently for more product updates, including an updated lubrication chart and product bulletins.

ALCATRAZ KEY RETURNED BY LAST GUARD OUT

Several months ago we received a phone call from Jim Albright requesting a letter of authentication for the main gate key of the US Penitentiary at Alcatraz. Speaking to Albright, he shared several stories from his four years on the Rock, as well as his work at other US Penitentiaries during his 26-year career with the Federal Bureau of Prisons. With no prior experience, at 26 years of age he was offered a job at Alcatraz. He moved with his wife and young son to the island in 1959. Alcatraz was its own city with houses, apartments, store, post office and church sharing the island with the U.S. Penitentiary. He manned the control center during the last two escape attempts. He also shared a strange myth circulated by inmates that involved prison staff catching sharks, cutting off one fin and throwing them back in the bay so the sharks would swim in circles around the island, thwarting any escapes. Albright has the distinction of being the last guard off the island when it was shut down June 22, 1963. As he was securing the control center for the final time, the locksmith was packing up his gear and gave him one of the two remaining Folger Adam paracentric keys. In safekeeping for all these years, Albright is now returning the key to the Alcatraz museum. You can read more stories about Jim Albright's time at Alcatraz and his visit some 30 years later in his book *Last Guard Out*.



Last chain of inmates leaving Alcatraz with Jim Albright in the light suit on the far right.

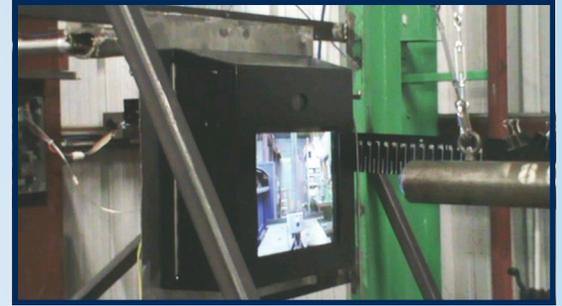
Alcatraz Facts:

- Received its name in 1775 when Juan Manuel de Ayala, a Spanish explorer, charted the San Francisco Bay. He named the very small island "La Isla de Los Alcatrazes" which means "Island of the Pelicans."
- The cellhouse had 600 cells and none of them were adjoined to any of the perimeter walls. The reason for this was that if the prisoners got through their own cell wall they still had to get through the outside walls of the prison.

SECURVU VIDEO VISITATION DETENTION-GRADE HOUSING TAKES THE HITS

With the recent release of the newly designed Generation 2 SecurVu housing, Southern Folger's test lab was quick to put it to the Impact Test. After 200 blows from a 80 lb ram dropped from two and a half feet, which equals 200 ft. lbs. of force, the camera and monitor housed inside the 12 gauge steel unit were still working. This unit was specifically designed for the harsh correctional environment, something that Joe Tate, Director of Engineering, knows well, "The design team, led by Mario Romero, produced what I believe is the most superior housing on the market. As Don Halloran would say, they paid attention to the details."

For a no-obligation demonstration of the SecurVu unit, call 210-531-2701 today.



MT EDEN ACRP (AUCKLAND CENTRAL REMAND PRISON) REDEVELOPMENT

By Tony Lynch, Wilson and Macindoe Ltd, New Zealand and South Pacific Distributor for Southern Folger



After more than 120 years of service the landmark Mt Eden Prison is being replaced. Construction of new accommodation and support facilities began in October 2008. The Auckland Central Remand Prison is on the same site. This facility was constructed in 2000 using Southern Steel 10120AM electromechanical Jamb Mount Locks along with a mixture of paracentric locks and accessories.

Two new accommodation buildings will provide a total of 450 beds. These and the support facilities are expected to be completed by mid 2011. Once prisoners are moved into the new accommodation, the old Mt Eden Prison building will be renovated and refurbished for staff and administration use. This building has high heritage value and protecting and continuing to use it is an important part of the project. The facility is being built on a small, inner city site around two of the country's busiest prisons. Detailed planning has been required to ensure the site remains secure and safe and to allow the two prisons to operate as normally as possible.

Designed by Stephenson & Turner NZ Limited and constructed by The Fletcher Construction Company Limited. The cell lock chosen is the 10120AM electromechanical Jamb Mount Lock. A design feature of the complex is a secure elevated link that will connect all buildings. The 3165LX.b sliding device has been chosen for all openings in this link.

INNOVATION:

Pinellas County Discovers Cost Savings with Zelio Relays

For a cost effective upgrade to smaller relay logic control systems, Ray Kosach, Sr. Electronic Specialist with Pinellas County, Florida, has discovered a solution for their facility by upgrading older relay logic systems with Zelio Logic smart relays. In fact, Pinellas County has their entire 36-door C Barracks controlled with Zelio relays. This was programmed at Ray's desk and downloaded to the software in the Zelio, which can also communicate with their PLC system. These versatile relays are equipped with an I/O and have 36 inputs and 30 outputs, and are especially adaptable to jail environments, where Kosach says, "the programming doesn't change very much once it is in place."

Pinellas County can pinpoint cost savings in energy saved. They are programming water heaters, lights and fans around scheduled use. Currently they are testing nightlights, which stay on 24/7 in their healthcare area. These lights are now programmed to shut off during the day and they have realized a savings of \$1200/year. This has even caught the attention of their local power company, investigating the use of this technology for different applications.

Other advantages include less wire for installation, easy installation, simple operation and much safer at 24VDC than a 110 volt system - plus the flexibility to work with any type of door control system or stand-alone.



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IN MEMORY OF ROSEMARY “LOLLY” GONZALES

1963 - 2010

It is with deep sadness that we announce the death of Lolly Gonzales, Southern Folger's Lock Shop Manager, wife of Rick Gonzales in Project Management, and mother to Derek and Brandon. Lolly was well known to many in the correctional industry, having worked at Southern Folger for 28 years. With her expertise and keen knowledge of the lock products, Lolly worked tirelessly training and mentoring many in the assembly of the Southern Steel line. In 2004, she spent months at the Folger Adam plant in Lemont, Illinois, tenaciously learning and documenting the manufacturing processes as Folger Adam production was moved to San Antonio. She eagerly supported the Lean manufacturing mindset and the changes to “cell” assembly. Quick to smile, willing to step in at a moment's notice, Lolly will be remembered by all for her leadership, fairness, kindness and phenomenal support of the people around her. She is truly missed in every corner of Southern Folger.



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